



银舍地产
A A R I A N E
Real Estate

银舍·巴黎

A Ariane Real Estate

Asian High Net Worth Individuals Expert

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AAriane Real Estate was founded by a coalition of experienced professionals who have previously worked in prominent global real estate corporations and other luxury industries. Being the solitary Asian high-end real estate brokerage firm in France, AAriane pledges to deliver bespoke and expert all-in-one solutions such as real estate advisory and transactions, property administration, and lifestyle concierge to its customers, in partnership with specialists from diverse domains.

Paris is widely regarded as the most exquisite and romantic city on the planet, known for its splendid humanities, art, and unmatched cultural legacy.

However, it is worth noting that Paris also holds the distinction of having the highest GDP in Europe, making it a hub for business and innovation.

Moreover, the city boasts one of the world's swiftest growing high-end real estate markets.

Paris offers something for everyone, and for many, a house is not just a mere structure, but rather a canvas to illustrate the art of living.



Service area

Seller's/Buyer's Agent

Property Management

Lifestyle - Concierge



Buyer's Agent



Looking from the perspective of a buyer, AAriane offers custom-tailored one-stop real estate solutions, including information and property hunting services. With extensive experience in the local French real estate market, we provide global buyers with the finest real estate valuation and purchase recommendations to avoid potential pitfalls.

In case our current listings do not match the buyer's preferences, our elite AAriane team can provide VIP flat hunting services with a mandate from the buyer.

- We can scour both the market and off-market to locate properties that meet the buyer's specific criteria, based on their interests.
- We take charge of the selection and visitation of the most suitable housing options, saving our clients valuable time and effort.
- We also devote ourselves to price negotiations on the buyer's behalf, striving to secure the best deal possible.

AAriane collaborates with professional bilingual lawyers and notaries to accompany the entire property purchasing process. Our clients do not need to be present on-site (in France) to sign the property purchase contract, as we handle everything with utmost care and attention to detail.

Seller's Agent

Through a blend of market data and professional experience analysis, AAriane accurately prices properties for sale. Our professional marketing team visits the property, stages it, and captures both photos and videos. Our senior copywriters customize a promotional plan to ensure that the listing information is highlighted with the best visual effects and all-encompassing market promotion.

Sellers benefit from the traffic bonus of the AAriane platform, as we create dedicated webpages for each property listed, complete with independent press releases and multi-channel social media exposure. We accurately identify and target potential buyers, increasing the likelihood of a successful sale.

For the sale of large-scale real estate developments, we create customized marketing strategies for developers and implement promotions to maximize exposure.

Our international multilingual team provides services in Chinese, French, English, and Korean, catering to a diverse range of clients.



Property Management



- Ariane offers real estate leasing management services, including interpretation of relevant regulations, development of the best leasing plan, finding high-quality tenants, preparing leasing contracts, and maintaining room conditions before and after leasing.
- In addition, we offers professional property management services to ensure your assets are well taken care of from every aspect, including housing conditions, administrative matters, taxation, and more.
- We provide administrative and tax representation services, taking care of paying real estate taxes, property fees, and other related taxes and fees. Additionally, we deal with house emergencies and follow up with insurance declarations and compensation processes.
- Our team can act as a proxy for the owner's meeting, analyzing the content of the meeting and discussing and confirming voting opinions, including those regarding the operating budget of the apartment, building maintenance, and renovation projects.

Quarterly/annual reports will be made regularly on all financial, budgetary and other aspects of work

Lifestyle - Concierge



Lifestyle Service:

- Bespoke travel to South France, Burgundy, Bordeaux, Italy, etc.
- Personal designed Paris food / drink itinerary
- VIP shopping experiences / culture, art, fashion, sports events appointments

Concierge - Butler Service:

Our check-in service assists clients in purchasing house insurance and setting up utilities such as water, electricity, TV, and internet. Housekeeping and airport pick-up etc..

Our Team



Founder

Li Alexandra Yinying, the founder of AAriane Real Estate, holds a Master's degree in real estate and finance and has garnered over two decades of experience in real estate and financial investment. Prior to founding the company, she served as the Director of Asian Investor Relations at JLL and European private equity firms. With a strong network of Asian-international investors and UHNWI, Li Yinying is a valuable asset to the company.

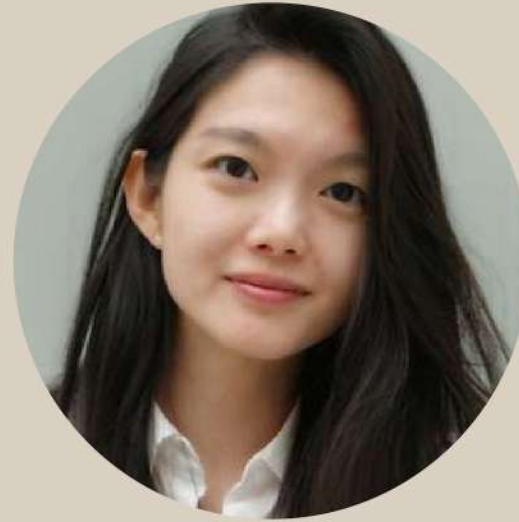
Fabrice Levet, Managing Partner, is a highly skilled real estate professional with a strong background in law and the prestigious MRICS qualification. His exceptional knowledge in the intricacies of property management, investment, and valuation make him the best advisor to navigate complex negotiations with ease. He is always focused on achieving the best possible outcomes for clients.



Managing Partner



Suomi Park



Alicia Huang



Ivy Jin



Chen Shen



Chenlou Li



Jiaoyi Li

Our team of professionals possesses a vast wealth of knowledge and expertise in various aspects of the real estate industry. They exhibit excellent communication and negotiation skills, enabling them to effectively represent their clients' interests while maintaining a professional and ethical approach. Our team guides clients through the complexities of the real estate industry, helping them achieve their goals, and providing exceptional service throughout the process.

Our marketing department is a young, enthusiastic, and dynamic team with vast marketing experience. They provide the company with intelligent, efficient, and influential marketing and brand communication strategies to support our business development.



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